

The fool speaks and the wise listens.

## Outline

### A) Introduction:

Thesis statement: A wise leader carefully perceives the situation before taking action. A business man understands market demand and condition before setting prices. Legislators understand the situation and then work on creating best laws, along with many other factors prove that the fool speaks and the wise listens.

### B) The fool speaks and the wise listens:

i) Wise leaders carefully perceive the situation before taking action;

Evidence: A study by Center for Creative Leadership found that leaders who are perceived as good listeners.

are 62% more likely to craft solutions.

- i) A businessman ~~understand the~~ market demands and conditions before setting up prices;

Evidence: Netflix listens to early

market ~~demand~~ and technological trends, while blockbuster failed to adapt it.

- ii) Legislators understand the country's situations and then work on best laws;

Evidence: The formulation of GDPR in EU. legislators spent years listening to testimony from experts before drafting comprehensive laws.

- iv) A constitution-maker wisely listens to the demands of all communities to protect national unity;

Evidence: India's Constituent Assembly (1947-1950) held detailed debates where members from diverse communities ~~heads~~ were heard.

- v) Political leaders understand global trends and adjust policies

accordingly,

Evidence: Singapore consistently rise in global rankings because their policies are adjusted based on listening to global economic trend.

vi) Technological advancement is achieved by observing existing technologies rather than by random invention;

Evidence: The development of the Wright Flyer involved years of observing bird flights, methodically testing in wind tunnels.

vii) True innovators focus on their goals rather than showing off;

Evidence: The "10,000-Hour Rule" popularized by Malcolm Gladwell emphasized that deep, focused practice is key to breakthrough innovation.

viii) Entrepreneurs ignore discouragement and work on their business ideas;

Evidence: Airbnb founders were constantly discouraged, they listened to core need they identified and

ix) preserve to build a global company.

ix) Great historical leaders caught the spirit of the time by understanding public needs;  
Evidence: FDR's "Fireside chats" aimed to listen to the fears and needs of people, shaping his New Deal policies.

x) Effective parenting involves understanding needs of children instead of imposing one's will;

Evidence: Carl Rogers' "Person-centered" approach is prime example of "the wise listens", where the parent role is to facilitate and understand child.

xi) The wise diplomat seeks first to understand rather than issuing ultimatums;

Evidence: During the Cuban Missile crisis, Kennedy understood the critical situation and prevent the world from nuclear war.

c) Conclusion:

The Constitution-makers of USA did not just impose the system. They observe the failure of articles of confederation, listens to the debates of federalist and anti-federalist resulting into durable system of checks and balances. The proverb "The fool speaks and the wise listens" demonstrate that wisdom is not represented in loud voice, rather it is express through observe, absorb and process before speaking.

Wise leaders carefully perceive the situation before taking action. Similarly, a businessman understand the market demands and conditions before setting up prices. In the same manner, legislators understand the country's situation and then work on bent laws. Further,

a constitution-maker wisely listens to the demands of all communities to preserve national unity. Moreover, political leaders understand global trend and adjust policies accordingly. Hence, it is proved that the fool speaks and the wise listens.

Extensive grammatical mistakes  
Properly focus on tenses  
Work on your sentence structure  
Convey your ideas in a formal writing style