An important part of management is the making of rules. As a means of regulating the functioning of an organisation so that most routine matters are resolved without referring each issue to the manager they are an essential contribution to efficiency. The mere presence of carefully considered rules has the double-edged advantage of enabling workers to know how far they can go, what is expected of them and what channels of action to adopt on the one side, and, on the other, of preventing the management from the behaving in a capricious manner. The body of rules fixed by the company for itself acts as its constitution, which is binding both on employees and employers, however, it must be remembered that rules are made for people, not people for rules. If conditions and needs change rules ought to change with them. Nothing is sadder than the mindless application of rules which are out-date and irrelevant. An organisation suffers from mediocrity if it is too rule-bound. People working in will do the minimum possible. It is called "working to rule or just doing enough to ensure that rules are not broken. But this really represents the lowest level of the employer/employee relationship and an organisation afflicted by this is in an unhappy condition indeed. Another important point in rule-making is to ensure that they are rules which can be followed. Some rules are so absurd that although everyone pays lip-service to them, no one really bothers to follow them. Often the management knows this but can do nothing about it. The danger of this is, if a level of disrespect for one rule is created this might lead to an attitude of disrespect for all rules. One should take it for granted that nobody likes rules, nobody wants to be restricted by them, and, given a chance, riots people will try and break them. Rules which cannot be followed are not only pointless, they are actually damaging to the structure of the organization.

Title: Effective Rule Making

rule making rewrite the 1st sentence osganization ricierl noesence ployees to understand their arpleasant Situation. Responsibilities avoid any organization must have kules according to the circumstances. If the organization has outdated and binding rules It will seen as organization is ruling the people mesety. This will lead to unhappy work place. Secondly, an organization muse avoid to form such rules which are rediculous and not followed by anyone. Such Nobody likes to rule and people often break bock rules outsto these absulb Rules have bad implications pos an organization main idea is picked and discussed over all there is issue of clarity in the content word count is missing too need improvement in expression 5/20

Some societies have experimented with eliminating the middleman. Prices can certainly be controlled better if the government acts as the middleman, because, after all, goods have to be lifted and transported to the other parts of the country. But governments are not usually very efficient or quick in these matters. Nor are they economical — a lot of file-and-paperwork involving a lot of people adds up to a lot of indirect expense. Although in theory it ought to be possible to reduce prices by eliminating the middleman, in practice it seems to be an essential evil. Business can be left to find its own level in accordance with the so-called 'laws' of supply and demand. By and large, Pakistan is what is called a 'sellers' market because essential goods are usually in short supply or are inclined to fall below the needs of an overgrowing population. Market manipulation in such a situation is easy and unfortunately fairly common. Goods usually disappear at about the time they are needed most, leading to price spirals and malpractices. Price control under such circumstances becomes a little unrealistic unless a huge department can be set up with vigilance terms and inspectors empowered to raid shops and warehouses. The efforts to control a seller's market is so great and the costs so high that in fact not a great deal of <u>ôontrol</u> can be exercised. And alternative method is to encourage the growth of buyer's market in which the customer has a choice between many competing products. Competition automatically-forces good quality and low prices on the goods. This is at present only possible in the high production areas of the world. But competition leads to malpractices of a different kind. Survival for a business often depends upon the destruction of competing business and big companies have a natural advantage over small ones. An obsessive drive to 'sell' is generated in such a system. Huge sums are spent on advertising, the costs of which are transferred to the buyer. People are tricked and badgered into buying things they do not really need.

rice Control: Middleman and Maskel this sentence makes no sense at all some societies removing the middle man MacHsed. Government can play its role to control Drices but its inexticiency and Ubuseaucsatic Processes are husdles. So the elimination of second man has become an necessary evil. Pakistan has become a seller shootage of essential goods. When demand is high the goods are cether short or available at high porces! Official measures are requised to control the prides. Which is costly. The best practise is to increase in competitoss. The buyer have more options which result is night quality and you prices. The conjutition often leads tol unethical pactice. The companies spend huge amount on advertisement to capture people to by unnecessary similar issues need improvement at a time max 2 gs are checked resubmit the rest

the washerman is a welful member of our society He keeps us clear by washing one disty clothes. He gets up easly in the morning and goes to his customer's house. He collects their fifthy clothes, ties them in a burdle and returns home. After that he takes them to the bank of sives as canal and washed them. After washing he doies the clothe in the surlight. His life brings the lunch in afternoon. He cates the food index the any tree. He returns home in the evening. He isons the wash clothes in the night Every member of his family lends a helping hand The travelles needs sympathy. When we go abroad then we get away from our dear ones', relatives and priends. Therefore, we want Neat and clear bed and good according to our wish is also necessary gos us. Frequently these things could not be available

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