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# Economic Diplomacy: Leveraging Trade and Investment for Foreign Policy Goals

## Outline

### 1. Introduction

Thesis statement:- Foreign policy goals can be secured through leveraging trade and investment. Thus, some measures should be taken to address the issues of economic diplomacy.

### 2. A brief overview of economic diplomacy

- Foreign aid
- Economic sanctions
- Economic cooperation

### 3. How does trade and investment help to achieve foreign policy goals?

I - Trade and investment helps to seek political interests

Case study: Economic policy of United States of America

II - It increases soft power of states

Reference: World Bank report 2004

III - Economic diplomacy results in trust building

Case in point: Flow of foreign investment

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IV- It increases economic weight  
of the country  
Case study: Rise of China

V- It ensures security of  
states  
Case in point: USA - Israel nexus

VI- It helps to spread the  
political ideologies  
Reference: US aid to west  
during second world war

4- What are the challenges  
of economic diplomacy?

I- Backlash against globalization leads  
to failure of economic diplomacy  
Case in point: Rise of global south

II- Increasing US-china conflict  
undermines prospects of economic  
diplomacy:  
Case study: US-China trade war

III- Presence of multipolar world  
order is challenge for economic diplomacy  
Book: New World Order

IV- Absence of consensus between  
foreign and domestic economic  
policy hinders economic diplomacy.

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s. What are the measures to address the issues of economic diplomacy for achieving foreign policy goals?

I - Ensuring rule based economic system is essential

Case study: India's economic policy

II - Aligning economic diplomacy with domestic economy

Case in point: World Economic Forum Survey 2024

III - Ascertaining economic engagement through soft power tools

Case study: South Korea

IV - Guaranteeing rule based world order is imperative

Reference: Resolving tensions between United States and China

V - Improving peaceful image of states is indispensable

Case study: Nordic states position in peace index

6 - Conclusion

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Economic diplomacy is the fundamental tool to achieve the objectives. For instance, European Union was established not only for economic cooperation, but also for securing foreign policy goals. Signing of free trade agreements among all the member states of the Union has resulted in peace and security of the states. This clearly shows how economic diplomacy helps achieve foreign policy goals. Trade and investment also helps seek political ends. Trust building and increase in soft power can also be ensured through economic cooperation. Economic weight along with security can also be guaranteed via economic diplomacy. Similarly, states also spread their political ideologies by leveraging economic tools. However, there are various challenges of economic diplomacy like backlashes to globalization, economic sanctions, presence of multipolar world order and others which, in turn, undermine foreign policy objectives. Some prudent measures including ensuring rule based order and address the issues of economic diplomacy.

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Alignment of economic diplomacy with domestic economy is also needed for securing strategic cooperation, and trust building are also essential in this context. Foreign policy goals can be secured through leveraging trade and investment. Thus, some concrete measures should be taken to address the challenges of economic diplomacy.