

Q.2: Write a précis of the following passage and suggest a suitable title:

Objectives pursued by organizations should be directed to the satisfaction of demands resulting from the wants of mankind. Therefore, the determination of appropriate objectives for organized activity must be preceded by an effort to determine precisely what their wants are. Industrial organizations conduct market studies to learn what consumer goods should be produced. City Commissions make surveys to ascertain what civic projects would be of most benefit. Highway Commissions conduct traffic counts to learn what constructive programmes should be undertaken. Organizations come into being as a means for creating and exchanging utility. Their success is dependent upon the appropriateness of the series of acts contributed to the system. The majority of these acts is purposeful, that is, they are directed to the accomplishment of some objectives. These acts are physical in nature and find purposeful employment in the alteration of the physical environment. As a result utility is created, which, through the process of distribution, makes it possible for the cooperative system to endure.

Before the Industrial Revolution most cooperative activity was accomplished in small owner managed enterprises, usually with a single decision maker and simple organizational objectives. Increased technology and the growth of industrial organization made necessary the establishment of a hierarchy of objectives. This in turn, required a division of the management function until today a hierarchy of decision makers exists in most organizations.

The effective pursuit of appropriate objectives contributes directly to organizational efficiency. As used here, efficiency is a measure of the want satisfying power of the cooperative system as a whole. Thus, efficiency is the summation of utilities received from the organization divided by the utilities given to the organization, as subjectively evaluated by each contributor.

The function of the management process is the delineation of organizational objectives and the coordination of activity towards the accomplishment of these objectives. The system of coordinated activities must be maintained so that each contributor, including the manager, gains more than he contributes.

Title should preferably be a phrase, not a sentence.

Satisfying demands is the chief objective of every organization

The objective of every organization should be to satisfy the demands of people and the ~~main~~ objectives of coordinated activity should be determined ~~before~~ ^{after} knowing the ~~actual~~ ^{consumer demand} demands. The victory of these organizations depends upon the work contributed to these organizations, which is physical in nature and results in utility. The corporations in pre-industrial revolution period were simple to manage, small in nature and were handled by a single entity. But, with increase in advancement of business in technology and industries, the organizations became complex; because of which their objectives became multi-layered and decision making authority got divided on different levels. Efficiency is the measurement of the ability of an organization to satisfy any demand.

Total number of words in the paragraph: 323/3 = 267
Precis: 110.

Indent the paragraph.

Avoid cutting. Mistakes identified. Idea is generally ok.