

world.

### Comprehension 39: CSS 1982

Q: Read the following passage and answer the questions that follow.

(20)

After the situation has been carefully analysed and the possible outcomes have been evaluated as accurately as possible, decision can be made. This decision may include the alternative of not making decision on the alternative presented. After all the data can be brought to bear on a situation has been considered, some areas of uncertainty may be expected to remain. If a decision is to be made, these areas of uncertainty must be bridged by the consideration and evaluation of intangibles. Some call the type of evaluation involved in the consideration of intangibles, intuition, other call it hunches on judgment. Whatever it be called, it is inescapable that this type of thinking must always be the final part in arriving at a decision about the future. There is no other way if action is to be taken. There appears to be a marked difference in people's abilities to come to sound conclusions, when some facts relative to a situation are missing, those who possess sound judgment, are richly rewarded. But as effective as intuition, hunch on judgment may sometimes be this type of thinking should be reserved for those areas where facts on which to base a decision, are missing.

#### Questions:

1. How it is possible to come to a sound decision when facts are missing?
2. What part in your opinion, does decision making play in the efficient functioning of an organization?
3. Bring out the implications of the following observation: Traveler, there is no path; paths are made by walking.

Answers:

## Reading Comprehension

### CSS 1982

1. When facts are missing, it is possible to come to sound decision through one's intuition and critical judgement. Intuition is the ability to arrive at decision making instinctively without conscious reasoning. While judgement demands conscious consideration of certain decision.

Ans 2. In efficient functioning of an organization, decision making play a vital role. Sound decision making ensures correct pathway for sustenance and development. If organization is strong at decision making, employees develop trust, cooperate positively and work diligently. Furthermore, good decision making maintains good reputation of organization, so that investors also invest and work in collaborative projects. Therefore, decision making is crucial for company's future course of action and success.

Ans 3. The observation indicates that one should try to find his own way rather than following traditional course of action. To achieve one's aims, constant efforts must be made. One should not blindly choose the path as chosen by other people. Rather decides one's own way and make consistent efforts for success. Hence, the observation implies deciding one's way of life oneself and working for it consistently.