

~~Masha~~

Influence of Brand Consciousness on Consumerism.

OUTLINE

1- Introduction

Thesis statement:

Brand consciousness influences consumers through many means: building a trust worthy relation, providing numerous choices of their selection, developing a competitive environment and fulfilling their demands - Brand consciousness.

Therefore, brand consciousness has a great impact on consumers.

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2- How brand consciousness influences consumerism

3- Brand consciousness : a gateway towards consumers' awareness and demand

4- Attributes which influence brand consciousness on consumerism

- A) Reviews and position of a brand
- B) Price of the branded products
- C) Quality and standard of a brand
- D) Affiliation of a brand
- E) Duration of a brand

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5- Resultant Effects of Brand Consciousness on Consumerism.

A) At Market Level

- I. Build competition among market competitors
- II. Branded companies work more enthusiastically to attract customer
- III. A better solution provided to customers over other brands

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B) At Social level

- I. Excess information about local and branded product
- II. Provide alternative option to customers over others
- III. Build Emotional Attachment to brands

C) At Individual level

- I. Foster trust of a customer about the product
- II. Numerous choices are provided to customers
- III. Fulfils customers' demands

6- Brand Consciousness: Two sides of the same coin

- A) Positive Impacts
- B) Negative Impacts

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7 - Mitigating the Negative Impacts

- A) Awareness and Education
- B) Proper use of Technology

8 - Conclusion

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long text is → narrow
not coherent → POV
ideas are repeated → relate to topic
directly