

## Précis 15: CSS 2008, 1982

Write a précis of the following passage and suggest a suitable title: (20)

Objectives pursued by, organizations should be directed to the satisfaction of demands resulting from the wants of mankind. Therefore, the determination of appropriate objectives for organized activity must be preceded by an effort to determine precisely what their wants are. Industrial organizations conduct market studies to learn what consumer goods should be produced. City Commissions make surveys to ascertain what civic projects would be of most benefit. Highway Commissions conduct traffic counts to learn what constructive programmes should be undertaken. Organizations come into being as a means for creating and exchanging utility. Their success is dependent upon the appropriateness of the series of acts contributed to the system. The majority of these acts is purposeful, that is, they are directed to the accomplishment of some objectives. These acts are physical in nature and find purposeful employment in the alteration of the physical environment. As a result utility is created, which, through the process of distribution, makes it possible for the cooperative system to endure.

Before the Industrial Revolution most cooperative activity was accomplished in small owner managed enterprises, usually with a single decision maker and simple organizational objectives. Increased technology and the growth of industrial organization made necessary the establishment of a hierarchy of objectives. This in turn, required a division of the management function until today a hierarchy of decision makers exists in most organizations.

The effective pursuit of appropriate objectives contributes directly to organizational efficiency. As used here, efficiency is a measure of the want satisfying power of the cooperative system as a whole. Thus, efficiency is the summation of utilities received from the organization divided by the utilities given to the organization, as subjectively evaluated by each contributor.

The function of the management process is the delineation of organizational objectives and the coordination of activity towards the accomplishment of these objectives. The system of coordinated activities must be maintained so that each contributor, including the manager, gains more than he contributes.

## Pursuing Proper Objectives to Strengthen Organization

The organizations are established as a source of public service. Their success is directed to compatibility of volunteer activities conducted to accomplish organizational objectives, results in public service and cooperative system. The proper accomplishment of suitable objectives results in productivity of organization. Hence, to maintain efficiency of an organization, the objectives of organization should be designed with the aim of satisfying people's demands. For that there must be perseverance of objectives and proper maintenance of systemized activities.

Words in passage: 224.

Word limit: 75

Precised: 77.

2: Write a précis of the following passage and suggest a suitable title: (20)

Basically, psychoses and neuroses represent man's inability to maintain a balanced or equated polarity in conducting his life. The ego becomes exclusively or decidedly one sided. In psychoses there is a complete collapse of the ego back into the inner recesses of the personal and collective unconsciousness. When he is repressed toward fulfilling some life goal and where he is further unable to sublimate himself toward another goal, man regresses into goal structures not actually acceptable to himself or to the society. Strong emotional sickness of the psychotic type is like having

the shadow run wild. The entire psyche regresses to archaic, animal forms of behaviors. In less severe forms of emotional sickness there may be an accentuated and overpowering use of one of the four mental functions at the expense of the other three. Either thinking, feeling, intuiting or seeing may assume such a superior role as to render the other three inoperative. The persona may become as dominant as to create a totally one-sided ego, as in some forms of neurotic behavior. All in all, whatever the type of severity of the emotional disorder, it can be taken as a failure of the psyche to maintain a proper balance between the polarities of life. Essentially, psychoses and neuroses are an alienation of the self from its true goal of self-actualization. In this sense the culture is of no consequence. Emotional disorder is not a question of being out of tune with one's culture so much as it is of being out of tune with one's self. Consequently, neurosis is more than bizarre behavior, especially as it may be interpreted by contemporaries in the culture. This interpretation avoids the sociological question of what is a mental disorder, since form of behavior which is acceptable in one culture may be considered neurotic in other culture. To Jung, the deviation from cultural norms is not the point. The inability to balance out personal polarities is.

## Psychoses and Neuroses: An inability to balance life

Psychoses and neuroses are person's incapacity to administer stable life. Psychoses affects person's self-assumption, leaving him unaware of self and surrounding. Person sinks in frame of task, being impotent to perform it or diverts himself to another. Beside mental disturbances it also creates emotional imbalance by dominating anyone of the mental functions over the other three. Accordingly, neuroses is a person's strange behaviour which does not fall under cultural dimension, however, it is mental disorder. Both of the disorders are separation of a person from his self-identity. The disorders make a person purely prejudiced. Resultantly, person becomes helpless to maintain balance of life.

Words in passage: 324

Word limit: 108

Precised: 103.