

Comprehension 39: CSS 1982

Q: Read the following passage and answer the questions that follow.

After the situation has been carefully analysed and the possible outcomes have been evaluated as accurately as possible, decision can be made. This decision may include the alternative of not making decision on the alternative presented. After all the data can be brought to bear on a situation has been considered, some areas of uncertainty may be expected to remain. If a decision is to be made, these areas of uncertainty

must be bridged by the consideration and evaluation of intangibles. Some call the type of evaluation involved in the consideration of intangibles, intuition, other call it hunches on judgment. Whatever it be called, it is inescapable that this type of thinking must always be the final part in arriving at a decision about the future. There is no other way if action is to be taken. There appears to be a marked difference in people's abilities to come to sound conclusions, when some facts relative to a situation are missing, those who possess sound judgment, are richly rewarded. But as effective as intuition, hunch on judgment may sometimes be this type of thinking should be reserved for those areas where facts on which to base a decision, are missing.

Questions:

1. How it is possible to come to a sound decision when facts are missing?
2. What part in your opinion, does decision making play in the efficient functioning of an organization?
3. Bring out the implications of the following observation: Traveler, there is no path; paths are made by walking.

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Ans 1: It can be possible to come to a sound decision when facts are missing. With the help of sound judgement, evaluation and consideration, at the time of absence of facts.

Ans 2: In the scenario of an organization, decision making plays vital role in the organization. Decision on the basis of judgements, facts and evaluations. These three things come from previous functions of organization.

Ans 3: Traveler, there is no path; paths are made by walking. This situation can be handle with judgement. Judgement decides the other path for travel. Similarly facts can't be ignored. Facts guide, how can the next taking judgement is shorter and easy way for traveling.