

COMPREHENSION EXERCISE 4

Q.2. Read the following passage and answer the questions that follow:

(20)

After the situation has been carefully analysed and the possible outcomes have been evaluated as accurately as possible, decision can be made. This decision may include the alternative of not making decision on the alternative presented. After all the data can be brought to bear on a situation has been considered, some areas of uncertainty may be expected to remain. If a decision is to be made, these areas of uncertainty must be bridged

by the consideration and evaluation of intangibles. Some call the type of evaluation involved in the consideration of intangibles, intuition, other call it hunch or judgment. Whatever it be called, it is inescapable that this type of thinking must always be the final part in arriving at a decision about the future. There is no other way if action is to be taken. There appears to be a marked difference in people's abilities to come to sound conclusions. When some facts relative to a situation are missing, those who possess sound judgment, are richly rewarded. But as effective as intuition, hunch or judgment may sometimes be this type of thinking should be reserved for those areas where facts on which to base a decision, are missing.

(CSS 1982)

Questions:-

1. How it is possible to come to a sound decision when facts are missing?
2. What part in your opinion, does decision making play in the efficient functioning of an organization?
3. Bring out the implications of the following observation: Traveller, there is no path: paths are made by walking.

Comprehension 1982 (Answers)

① It is possible to come to a sound decision when facts are missing by connecting ~~these~~ them after careful consideration and evaluation of imperceptible details as well as by relying on the subconscious assessment.

② Decision making plays an important role in the efficient working of an organization. Whole functioning of an organization depends on right and swift decision. In short, sound decision making capabilities regulate efficient functions of an organization.

③ In the context of the current paragraph, the following observation:

Traveller, there is no path; paths are made implies that decisions cannot be ready-made but they need to be made through careful analysis and consideration.