

**COMPETITIVE EXAMINATION FOR  
RECRUITMENT TO POSTS IN BPS-17 UNDER  
THE FEDERAL GOVERNMENT, 2008**

**ENGLISH (Précis & Composition)**

**TIME ALLOWED: 3 HOURS.....Maximum Marks: 100**

**Q.1. Write a précis of the following passage in about 100 words and suggest the title: (20+5)**

Objectives pursued by, organizations should be directed to the satisfaction of demands resulting from the wants of mankind. Therefore, the determination of appropriate objectives for organized activity must be preceded by an effort to determine precisely what their wants are. Industrial organizations conduct market studies to learn what consumer goods should be produced. City Commissions make surveys to ascertain what civic projects would be of most benefit. Highway Commissions conduct traffic counts to learn what constructive programmes should be undertaken. Organizations come into being as a means for creating and exchanging utility. Their success is dependent upon the appropriateness of the series of acts contributed to the system. The majority of these acts is purposeful, that is, they are directed to the accomplishment of some objectives. These acts are physical in nature and find purposeful employment in the alteration of the physical environment. As a result utility is created, which, through the process of distribution, makes it possible for the cooperative system to endure.

Before the Industrial Revolution most cooperative activity was accomplished in small owner managed enterprises, usually with a single decision maker and simple organizational objectives. Increased technology and the growth of industrial organization made necessary the establishment of a hierarchy of objectives. This in turn, required a division of the management function until today a hierarchy of decision makers exists in most organizations.

The effective pursuit of appropriate objectives contributes directly to organizational efficiency. As used here, efficiency is a measure of the want satisfying power of the cooperative system as a whole. Thus efficiency is the summation of utilities received from the organization divided by the utilities given to the organization, as subjectively evaluated by each contributor.

The functions of the management process is the delineation of organizational objectives and the coordination of activity towards the accomplishment of these objectives. The system of coordinated activities must be maintained so that each contributor, including the manager, gains more than he contributes.

## Precis 2008

### Title: Role of Successful Organization

Organizations play important role in accomplishment of human needs. A successful organization aligns its objectives with human demands. Organizations are created to provide benefits for mankind. Their success depends on their activities and objectives of organization. These objectives must be practical in nature. Moreover, after industrialization, it has become mandatory to make organizations for decision making and contribution in activities. The effective pursuit of objectives makes the organization efficient. Therefore, management of any organization plays important role to make it successful organization. Thus, the success of organizations depend on the management and objectives of organization.

Emergence of hierarchical decision making post Industrial Revolution. Total words in precis = 300

precise words = 98

Subject verb disagreement found. Idea is ok but some ideas missed.